

# **EXHIBIT 8**



Matthew Cutler  
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February 22, 2021

***Sent via FedEx***

Mr. Roger McArdell  
Chief Technology Officer  
Ashton Bentley  
23 Schooner Court  
Crossways Business Park  
Dartford, DA2 6NW  
United Kingdom

Re: United States Patent No. 9,644,787

Dear Mr. McArdell,

We represent Zeller Digital Innovations, Inc. (d/b/a RoomReady) in its intellectual property matters. RoomReady is a leading innovator and supplier of solutions for meeting room environments. To that end, RoomReady has invested in, and obtained, a portfolio of U.S. Patents directed to its innovative solutions. One such patent is RoomReady's U.S. Patent No. 9,644,787 ("the '787 Patent"), entitled "Videoconferencing Equipment Assembly and Related Methods." The '787 Patent is attached hereto and has claims directed to an assembly of videoconferencing equipment. We write to invite you to take a license to this patent.<sup>1</sup>

To that end, we have recently reviewed your "Ashton Bentley for Google One Series" ("Accused Assembly") and determined that such offering contains each and every limitation from at least claim 1 of the '787 Patent. To illustrate this point, we have attached a claim chart comparing claim 1 of the '787 Patent to the Accused Assembly.

As Ashton Bentley may not have been aware of RoomReady's patent rights, at least up to this date, RoomReady proposes a non-exclusive license to the '787 Patent. Please let us know if Ashton Bentley is willing to enter into serious discussions for such a license within thirty (30) days of receipt of this letter. We look forward to hearing from your company soon to discuss the possibility of a business agreement.

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<sup>1</sup> RoomReady's current portfolio of patents includes U.S. Patent Nos. 9,462,225, 9,644,787, 9,930,293, 10,469,801, 10,477,146, 10,594,979, 10,715,763, 10,721,438 and 10,887,120. RoomReady reserves all legal rights and remedies available to it under any and all available laws, including the right to change the terms and conditions of this proposal at its sole discretion. This proposal shall in no way be deemed a limitation or waiver of these rights.

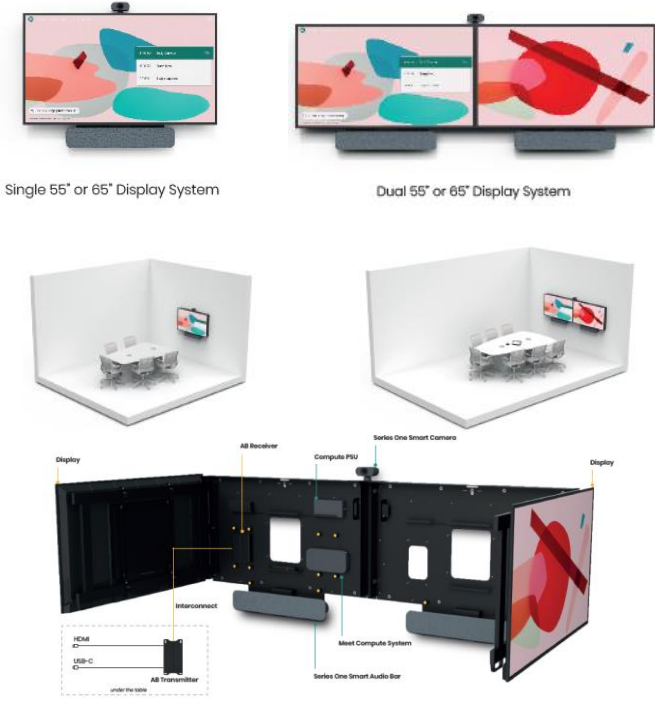


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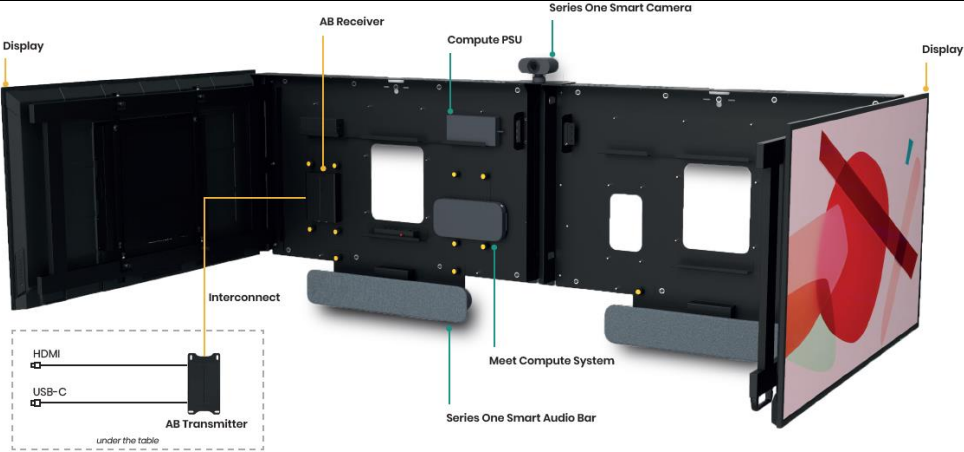
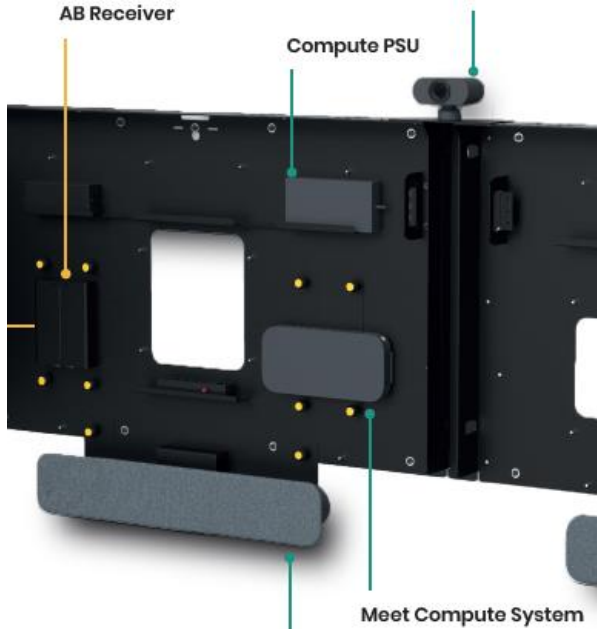
Lastly, if there is an attorney to whom I should send this or any future correspondence, please provide that person's contact information.

Very truly yours,  
HARNES DICKY & PIERCE, PLC

A handwritten signature in dark ink, appearing to read "Matthew Cutler". The signature is written in a cursive, flowing style.

Matthew L. Cutler

<p>U.S. Patent No. 9,644,787 (Claim 1)</p>	<p>Ashton Bentley Product</p>
<p>1. An assembly of videoconferencing equipment, the assembly comprising:</p>	 <p>Single 55" or 65" Display System</p> <p>Dual 55" or 65" Display System</p> <p>Labels in diagram: Display, AB Receiver, Compute PSU, Series One Smart Camera, Interconnect, HDMI, USB-C, AB Transmitter, Meet Compute System, Series One Smart Audio Bar.</p>
<p>a flat panel display;</p>	 <p>Single</p> <p>Dual</p>
<p>a structure mounting the flat panel display to a support surface; and</p>	<p><b>Wall Mount System</b></p> <p>• Easy to install and connect</p> 

	
<p>videoconferencing equipment mounted to the structure,</p> <p>the videoconferencing equipment including a codec, a controller and/or a video/content receiver separate from the flat panel display and mounted to the structure;</p>	<p><b>AB Receiver:</b></p> 



## RX (Receiver) ●

### Mechanical Data:

#### Dimensions

37mm x 152mm x 282mm



### Technical Data

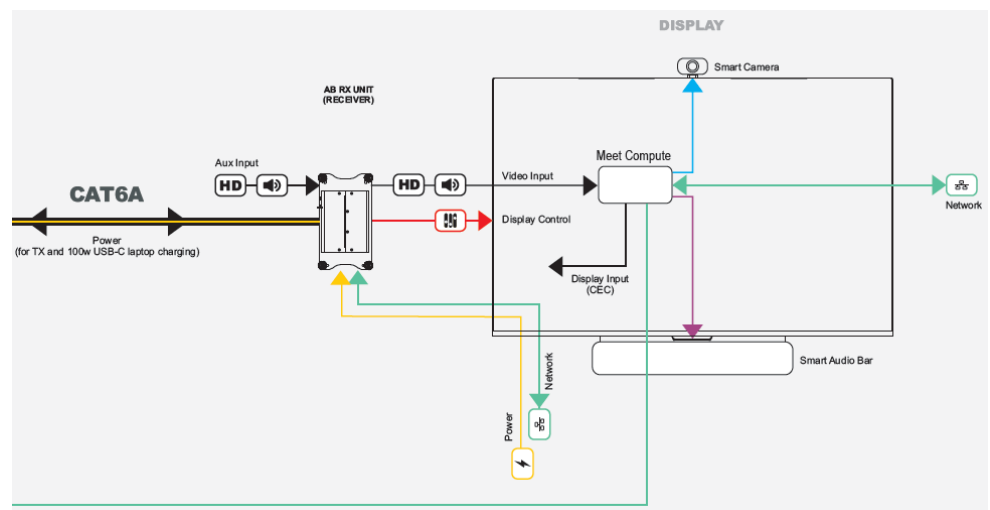
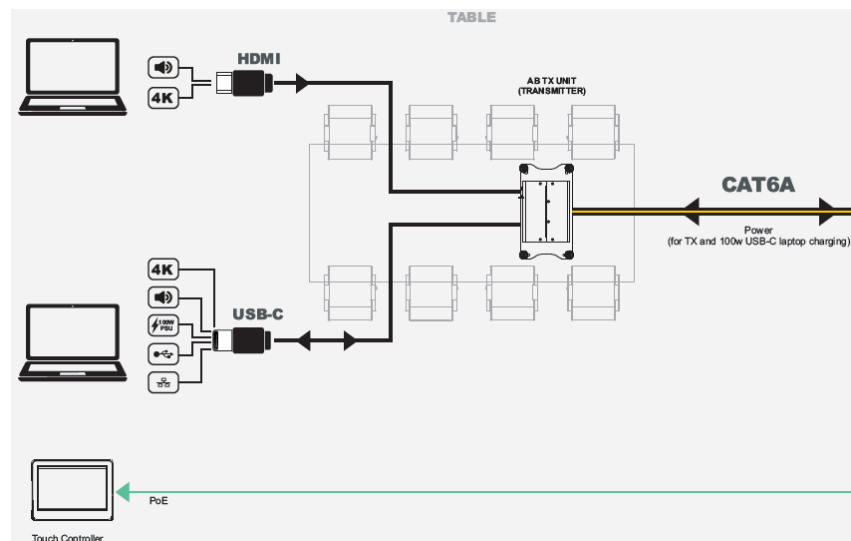
Power – 100 ~240v AC


Current 1.6A Max

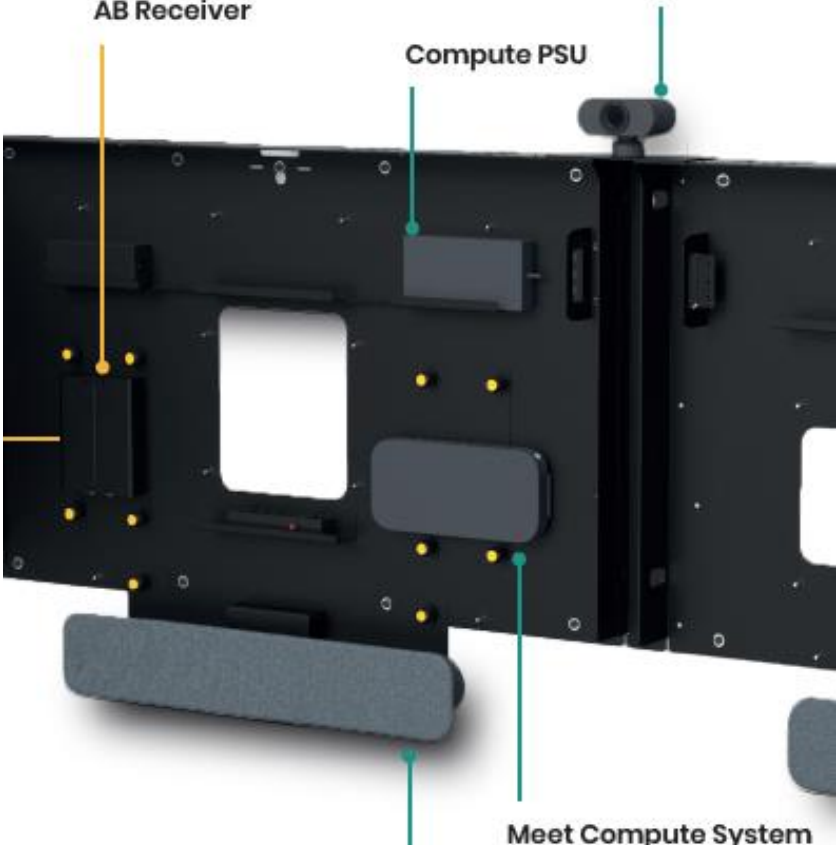

Operating Temperature Range 0 – 45 degrees C

Operating Humidity 10% to 90% non-condensing

Passive cooling



	<p><b>Meet Compute System:</b></p> <div data-bbox="521 262 1430 636">  <p>MEET COMPUTE SYSTEM</p> <h2>Complete compute</h2> <p>Made just for Google Meet with an Intel i7 processor and Google Edge TPUs built in, the compute system is made to handle the taxing demands of video conferencing along with running the latest in Google AI as efficiently and reliably as possible.</p> </div> <p><a href="https://meetingdevices.withgoogle.com/seriesone/">https://meetingdevices.withgoogle.com/seriesone/</a></p>
<p>wherein the structure includes an equipment rack having at least a first rack mount and a second rack mount,</p>	<p><b>Wall Mount System</b></p> <ul style="list-style-type: none"> <li>• Easy to install and connect</li> <li>• Cable Management</li> <li>• Brackets for: <ul style="list-style-type: none"> <li>- Series One Smart Camera (mounted above or below the screen)</li> <li>- Smart Audio Bar</li> <li>- Meet Compute &amp; PSU</li> <li>- Ashton Bentley Receiver</li> </ul> </li> </ul>

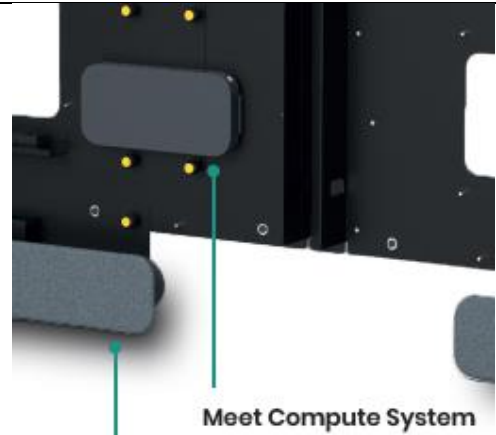
	 <p><b>AB Receiver</b></p> <p><b>Compute PSU</b></p> <p><b>Meet Compute System</b></p>
<p>wherein a first one of the codec, the controller and/or the video/content receiver is mounted to the first rack mount,</p>	<p><b>AB Receiver</b></p>  <p><b>Wall Mount System</b></p> <ul style="list-style-type: none"> <li>• Easy to install and connect</li> <li>• Cable Management</li> <li>• Brackets for: <ul style="list-style-type: none"> <li>- Series One Smart Camera (mounted above or below the screen)</li> <li>- Smart Audio Bar</li> <li>- Meet Compute &amp; PSU</li> <li>- Ashton Bentley Receiver</li> </ul> </li> </ul>
<p>wherein a second one of the codec, the controller and/or the</p>	



video/content receiver is mounted to the second rack mount, and

#### Wall Mount System

- Easy to install and connect
- Cable Management
- Brackets for:
  - Series One Smart Camera (mounted above or below the screen)
  - Smart Audio Bar
  - Meet Compute & PSU
  - Ashton Bentley Receiver



wherein the structure and the codec, controller and/or video/content receiver mounted to the structure are substantially concealed from view by the flat panel display from a front side of the flat panel display.



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